



*Think bigger.  
Grow smarter.*

Company profile

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TURVILLE  
ADVISORY

# *Is your business ready to step up to the plate?*

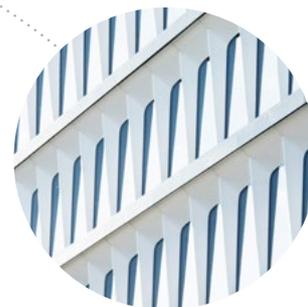
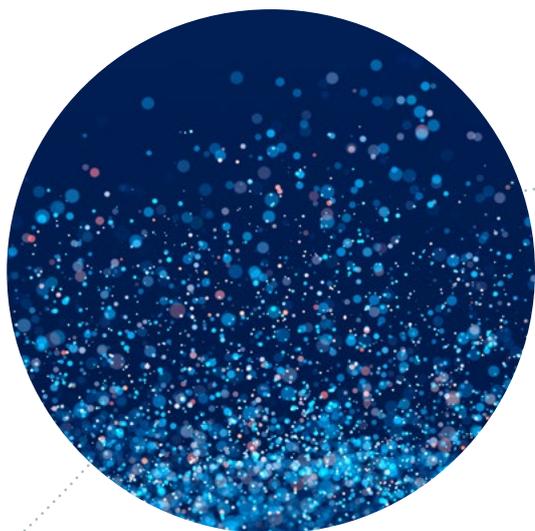
At Turville Advisory, we turn financial complexity into actionable strategy. Our strategic advisory coupled with deep financial analysis sets us—and your business—apart. As specialists in financial management consulting, we devise leading strategies that drive real, measurable outcomes. Here, it's all about accelerating your growth, enhancing your efficiency, and exceeding your goals.

*And all by doing it the smart way.*

# *Supporting serious ambitions in business growth*



We know running a business is more than a daily task—it's a relentless pursuit of lasting greatness. You're not only managing a company: you're steering the ship, tackling complex challenges, and striving to set the pace in a constantly evolving marketplace. Often, you need not only a map to help navigate where you're headed—but also a lookout for what lies ahead.



**Why settle for average when you can achieve more?**

Your business is likely at a critical point: significant enough to require more than basic solutions, yet agile enough to avoid stagnation. This is where Turville Advisory stands out to serve you—as not just another consultancy, but as your dedicated partner in strategic financial management.

**Need expert financial guidance beyond everyday accounting?**

While traditional accounting is vital for tax and compliance, its scope may not cover all your growth needs. So if you feel you've outgrown your current accounting setup, or they're typically occupied with routine tasks, we're ready to take you further.

**At Turville Advisory, we're all in.**

We specialise exclusively in financial management consulting. Looking beyond the surface numbers, we dive deep into your finances to uncover the full story. Our comprehensive analysis delivers real insights and strategic guidance that fuel growth and enhance efficiency. With us, you get that high-level expertise—100% of the time. No compromises.

**Ready to take your business seriously?**

Whether you're preparing for a transformative leap, navigating financial complexities, or setting the stage for a successful exit, our expert team is committed to structuring your business for success—whatever that looks like for you.

*Together, let's think bigger and grow smarter.*

# *Aligning with your big ambitions*

Firstly, your business isn't just a company. It's the pathway to your personal, financial, and strategic ambitions. Let's reconnect with why you started, assess where you are, and chart the course to where you aim to be.

At Turville Advisory, we build championship teams around you—both internal and external—ensuring your goals are both accountable and achievable.

### **Is Your Business Prepared for Next-Level Growth?**

You've brought your business this far—great. Now, let's aim higher. Progressing to the next level requires a shift in mindset, structural adjustments, and a level of maturity and awareness that often needs to scale up. We're here to advise and actively upgrade your operations to effectively make that level of change happen.

### **Are Your Profits and Cash Flows Optimised?**

Running your business demands your full attention, but that shouldn't come at the cost of profitability. If cash flow feels like a constant battle, it's time to delve into the real drivers of your financial health. We'll help clarify these elements, guiding your business towards an improved structure and increased profitability.

### **Is Your Business Structured for Maximum Sale Value?**

You're ready to sell, but is your business? Maybe you've outgrown your accountant and need more powerful insights and strategies? Often, businesses aren't structured to fetch their maximum value at sale, and they don't even know it. We specialise in reorganising and preparing your enterprise for a profitable exit—ensuring you leave nothing on the table.

### **Are You Making the Best Commercial Decisions?**

Compliance is just the beginning. What about strategic decision-making? If you're navigating business challenges without expert insights, you're missing out. We provide the expertise to enhance your decision-making process, detailing what to start, stop, or continue—boosting your commercial success.

### **Do You Truly Understand Your Financials?**

You excel in your field, but mastering finance? That's where we come in. Without a solid grasp of accounting fundamentals, critical opportunities can slip by. By lifting the hood and seriously combing through your financials, we'll empower you with expert insight, transforming you from a business owner to a savvy business operator.

### **Is Your Business Setup Geared for Scaling Up?**

To this point, you've been resourceful in tackling ongoing challenges with what you have. But as your business grows, the complexity of managing new projects and teams increases dramatically. We help streamline your transition from surviving to thriving by implementing robust policies, strategic planning, and clear accountability measures. Our industry-best practices in planning and reporting ensure your business runs like a well-oiled machine, primed for further growth.

# How we can help you grow



## Strategic Planning

What's your game plan? Do you have a clear vision and a robust strategy to get there? Our Strategic Planning service isn't just about planning—it's about turning your vision into a comprehensive, executable roadmap. We conduct detailed workshops to define your strategy, forecast critical numbers, and set actionable plans. From documenting core values to setting long-term targets, we're here to help you achieve your deepest and biggest ambitions.



## Exit & Succession

Is your exit strategy as strong as your business? A successful exit or succession is meticulously planned. Our services enhance your business value and prepare you for a transition with a strategic blueprint that spans up to three years. We focus on management structure, financial health, and operational efficiencies, ensuring you attract the right buyers and secure your future.



## Outsourced CFO

Need CFO-level insight without the full-time CFO commitment? Our Outsourced CFO service delivers the high-level financial expertise essential for growth, without the need for a permanent position. We establish financial fundamentals, oversee accounting practices, and develop detailed financial models and reports. Whether tailored for specific growth phases or ongoing strategic oversight, we offer the expertise to steer your company's financial management—smoothly and successfully.



### **Profit & Cash Flow Improvement**

Are you capturing all possible profits and optimising cash flow? Improving your profit and cash flow starts with understanding the underlying drivers. We delve into profit optimisation and financial restructuring to enhance your reporting and budgeting practices. This ensures a stronger market position with reliable profits and an enhanced business valuation.



### **Financial Management Consulting**

How healthy are your financials, really? Our Financial Management Consulting services offer a comprehensive approach to strengthening your financial operations. From conducting Financial Health Checks to refining financial strategies, we cover all bases to ensure your financial planning is accurate and conducive to greater, more informed decision-making.



### **M&A / Financing**

Ready to confidently navigate the complexities of M&A and Financing? Our M&A and Financing Support services not only guide you through the complexities of acquisitions and sales, but also help prepare your business to access funding from banks, private sources, or investors. We conduct in-depth due diligence, offer strategic negotiation support, and create detailed financial models. These efforts ensure your transactions are optimally structured for ongoing growth and success, and your business is well-positioned to secure the necessary capital for expansion.

# *Our strategic framework, your structure for success*

We employ a systematic approach to achieving your business goals.  
Here's an outline of how we often work:



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### *Building a financial model*

To support ongoing financial management, we build a robust financial model. This tool is essential for effective financial planning, reporting, and forecasting, including cash management. It's also crucial for businesses seeking to raise finance from banks or investors, providing them with the detailed information they require.

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### *Ongoing advisory meeting*

We hold regular quarterly or monthly advisory meetings to ensure accountability to the action plans and budgets. During these sessions, we update financial models, run management reports, and provide CFO-level oversight, including accounting and performance commentary, to keep you on track towards your financial goals.

# Our strategic framework, your structure for success

## Optional Services:



**Investor and Sale Readiness** We offer specialised programs to prepare your business for investors, sale, or further acquisitions, addressing all necessary aspects to ensure you're fully prepared.



**Due Diligence Services** For clients interested in acquiring businesses, we provide comprehensive due diligence services to ensure a smooth and fully informed purchase process.



**Business Valuations** Our advisors provide detailed valuations for acquisitions, sales, ownership restructuring or raising funds, giving you the insights needed to confidently navigate strategic decisions.

# Tailored financial strategies for every sector

Our diverse clientele spans various sectors—from Manufacturing and Ecommerce to Professional Services and Trades & Construction.

Each sector benefits from our customised financial strategies, meticulously crafted to go beyond the balance sheet and address unique industry challenges and the many moving parts of their operations. Our commitment is evident in every interaction, delivering adaptable and comprehensive solutions that translate directly into real-world success.

# *Rooted in tradition, driven by innovation*

## **Turville Advisory – A Legacy in Financial Consulting**

Turville Advisory springs from a deep-rooted family legacy in accounting. In the 1960s George Turville established his practice, setting high standards for financial management. His son, Paul Turville, took the reins in 1990 injecting new vigour. Paul's son, Brad Turville, joined in 2003 and made significant contributions until 2011, when he left to establish BJT Financial. After eight years leading that venture, Brad founded Turville Advisory, a firm not only honouring its storied past, but also dedicated to enhancing client financial success and extending a legacy of trusted business stewardship.

## **Brad Turville – Director, Business Advisory**

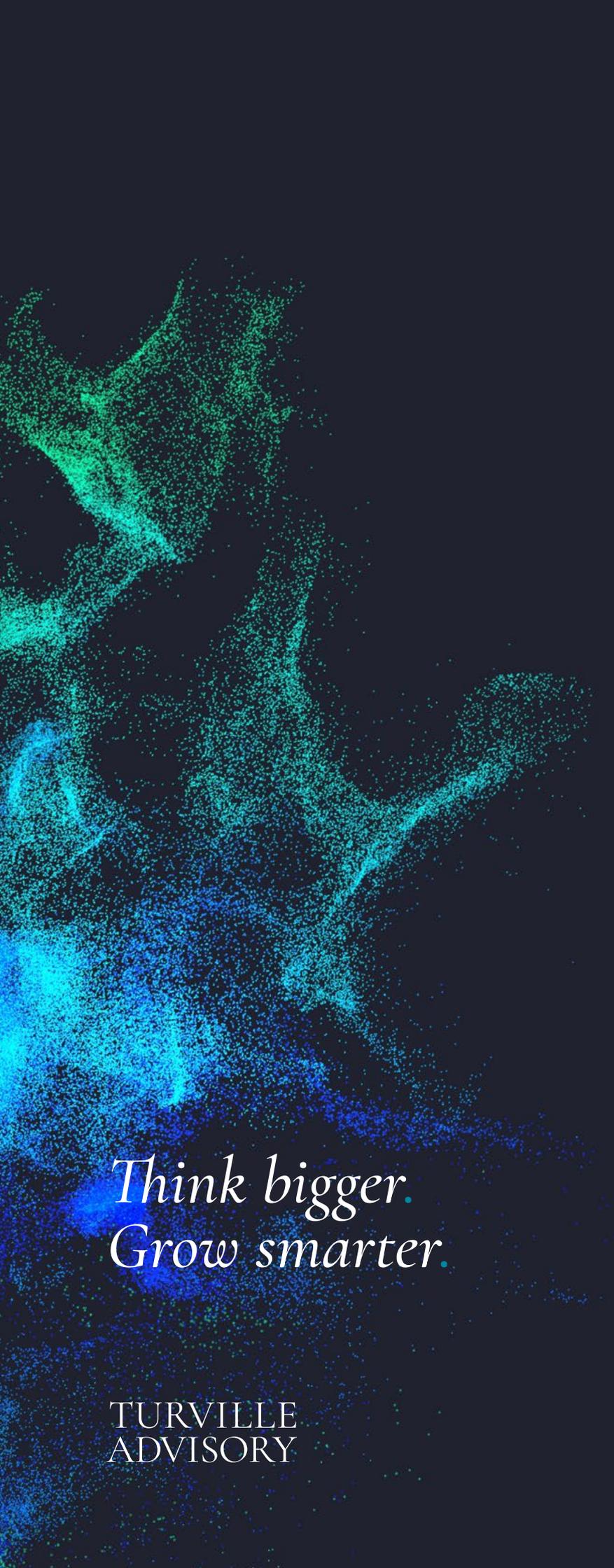
With over two decades of experience, Brad has been instrumental in helping business owners optimise, grow, and successfully exit their enterprises. His expertise spans a wide range of industries, providing strategic advice to family businesses, private groups, and corporate boards on financial management, governance, investment, and exit planning. Brad holds a Master of Commerce in Professional Accounting and is a distinguished Fellow of the Institute of Public Accountants.



# *Ready to take your business growth seriously?*

Are you at that pivotal stage—too small to be big, yet too big to be small? It's time to get serious about growth. At Turville Advisory, we're the experts you call when you're ready to bridge that gap.

Don't let your business's current stage limit its potential. Contact us today to learn how our financial advisory services can craft a growth strategy suited to your needs and ambitions.



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